

# FINANCIAL REVIEW

## Group Simplified Financial Position

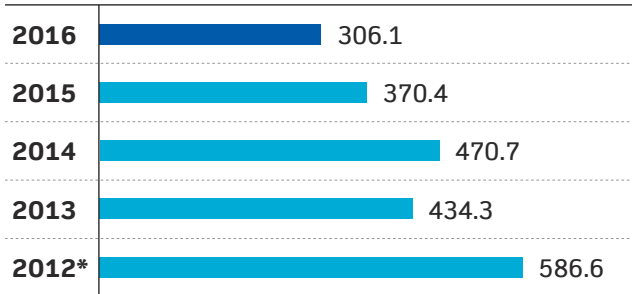
	2016 S\$'000	2015 S\$'000	2014 S\$'000	2013 S\$'000	2012* S\$'000
<b>Assets</b>					
Property, plant and equipment	219,523	249,976	285,562	331,778	362,548
Investment properties	3,963,000	3,940,951	3,860,451	3,672,565	3,517,147
Investments	1,134,961	1,184,114	1,716,333	1,557,332	884,741
Intangible assets	149,312	188,595	173,152	171,357	133,900
Cash and cash equivalents	312,894	292,246	442,937	465,398	372,459
Trade and other receivables	142,684	196,580	148,115	150,761	186,889
Inventories	21,225	12,477	23,947	23,890	27,079
Other assets	289	5,103	899	273	596
<b>Total</b>	<b>5,943,888</b>	<b>6,070,042</b>	<b>6,651,396</b>	<b>6,373,354</b>	<b>5,485,359</b>
<b>Shareholders' interests</b>					
Capital and reserves	3,517,326	3,618,813	3,687,095	3,536,480	3,680,160
<b>Non-controlling interests</b>	<b>724,078</b>	<b>727,837</b>	<b>709,088</b>	<b>679,226</b>	<b>73,016</b>
<b>Liabilities</b>					
Borrowings					
Non-current	1,197,399	947,271	879,107	1,738,222	1,280,322
Current	99,954	336,681	926,369	2,721	3,293
Trade and other payables					
Non-current	43,444	48,199	34,875	34,026	32,953
Current	245,665	271,171	298,046	268,969	278,683
Taxation					
Deferred	47,372	50,658	46,901	41,318	47,227
Current	56,271	62,331	60,502	69,613	81,856
Other liabilities	12,379	7,081	9,413	2,779	7,849
<b>Total</b>	<b>5,943,888</b>	<b>6,070,042</b>	<b>6,651,396</b>	<b>6,373,354</b>	<b>5,485,359</b>

\* With effect from FY2013, the Group changed its accounting policy for investment properties from cost to fair value model. The change was applied retrospectively and accordingly, the comparative financial statements for FY2012 were restated.

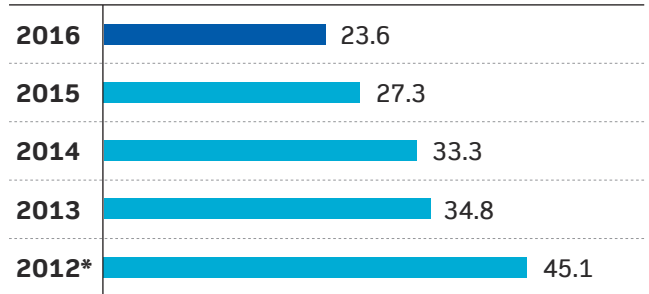
## Group Quarterly Results

	2016					2015				
	1st Qtr S\$'000	2nd Qtr S\$'000	3rd Qtr S\$'000	4th Qtr S\$'000	Full Year S\$'000	1st Qtr S\$'000	2nd Qtr S\$'000	3rd Qtr S\$'000	4th Qtr S\$'000	Full Year S\$'000
Operating revenue	296,206	259,297	291,579	277,267	1,124,349	307,057	270,294	306,789	292,940	1,177,080
Operating profit	98,984	68,123	60,770	77,292	305,169	102,344	67,993	105,192	77,971	353,500
Profit before taxation	107,508	74,636	77,916	100,981	361,041	95,990	91,993	125,406	116,856	430,245
Profit attributable to shareholders	81,324	54,131	52,656	77,182	265,293	69,350	69,622	98,214	84,515	321,701
Earnings per share (S\$)	0.05	0.03	0.03	0.05	0.16	0.04	0.04	0.06	0.06	0.20

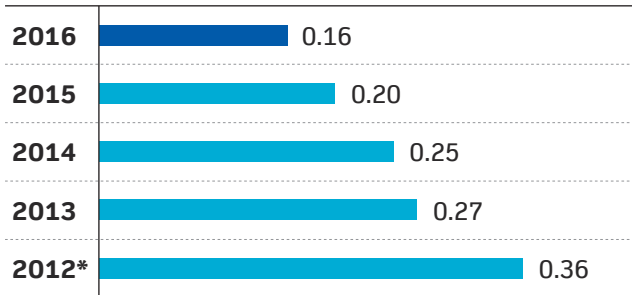
**Profit after Taxation (S\$'m)**



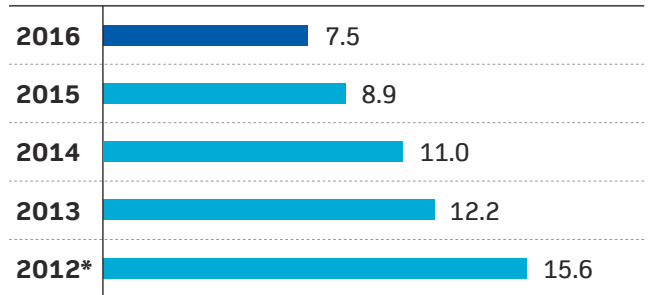
**Return on Operating Revenue (%)**



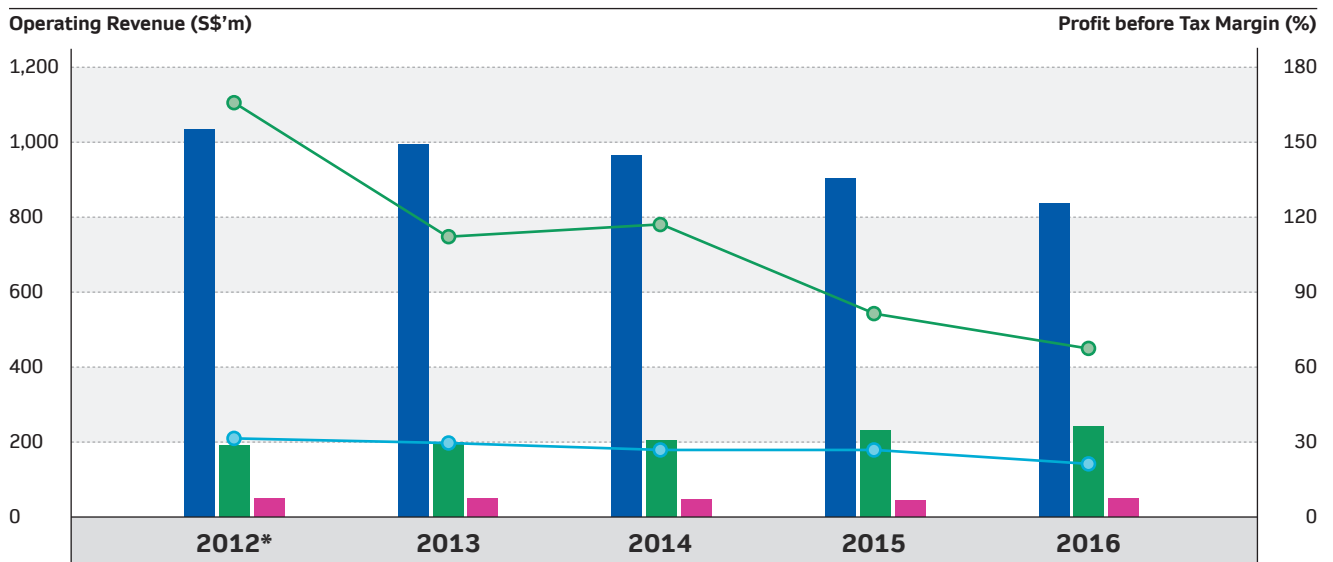
**Earnings Per Share (S\$)**



**Return on Equity (%)**



**Segmental Operating Revenue and Profit Margin**



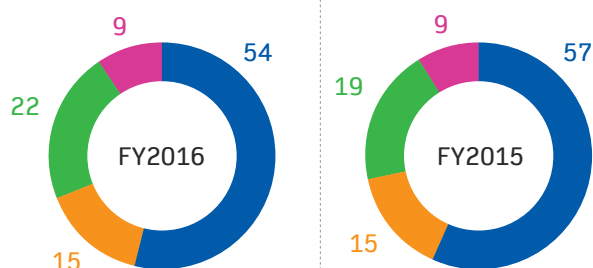
**Operating Revenue (S\$m)**  
 ■ Media  
 ■ Property  
 ■ Others

**Profit before Tax Margin (%)**  
 ● Media  
 ● Property

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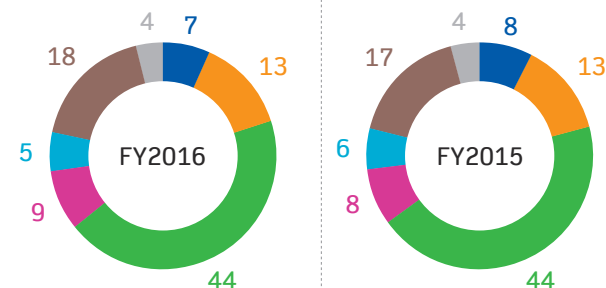
# FINANCIAL REVIEW

## Operating Revenue Composition (%)



- Advertisements (Media)
- Circulation
- Rental & Services
- Other Revenue

## Operating Expenditure Composition\* (%)



- Newsprint
- Other Materials, Production & Distribution Costs
- Staff Costs
- Premises Costs
- Depreciation
- Other Operating Expenses
- Finance Costs

\* Excluded impairment charges on goodwill and intangibles

Group operating revenue of S\$1,124.3 million was S\$52.7 million (4.5%) lower compared to FY2015. Revenue for the Media business declined S\$68.3 million (7.6%) to S\$834.2 million, as advertisement and circulation revenue fell S\$61.5 million (9.2%) and S\$5.3 million (3%) respectively.

Revenue for the Property segment rose S\$10.6 million (4.6%) to S\$241.3 million on higher rental and services revenue from the retail assets of the Group, including The Seletar Mall which commenced business on November 28, 2014.

Revenue from the Group's other businesses grew S\$5 million (11.4%) to S\$48.8 million with contributions from the exhibitions and online classifieds businesses.

Total costs of S\$847.9 million was S\$3.3 million (0.4%) lower compared to FY2015.

Materials, production and distribution costs fell S\$10.5 million (6%) in line with lower revenue.

Staff costs decreased by S\$9.1 million (2.4%) due to bonus provision.

Impairment charges of S\$28.4 million recognised during the year primarily related to the magazine business whose performance was affected by unfavourable market conditions. Impairment charges of S\$9.1 million were recognised in FY2015.

Operating profit of S\$305.2 million was S\$48.3 million (13.7%) lower compared to FY2015.

Fair value gain on investment properties of S\$11.8 million relates mainly to the increase in valuation of the retail assets of the Group. The fair value gain recognised last year amounted to S\$36.3 million.

Investment income of S\$51.8 million was flat year-on-year. Lower gains from sale of investments and dividend income were offset by foreign exchange differences on hedges for portfolio investments.

The share of results of associates and joint ventures improved by S\$3.5 million (31.3%) due to reduced losses from the regional online classifieds business.

Net profit attributable to shareholders of S\$265.3 million was S\$56.4 million (17.5%) lower compared to FY2015. Excluding impairment charges, net profit would have fallen by S\$37.1 million (11.2%).