



MEDIASCAPE
Maintaining Focus in an Evolving Mediascape
Annual Report 2016

Singapore Press Holdings Limited

1Q 2017

Financial Results
January 13, 2017



Group 1Q 2017 financial highlights

	1Q 2017 S\$'000	1Q 2016 S\$'000	Change %
Operating revenue	278,304	296,206	(6.0)
Operating profit [#]	70,799	98,984	(28.5)
Investment income	(1,800)	10,333	NM
Profit after taxation	55,814	91,033	(38.7)
Net profit attributable to shareholders	45,734	81,324	(43.8)

The results for 1Q 2017 included charges of S\$15.9m relating to the review of the media business and impairment of an associate. Excluding the charges, operating profit would have declined by S\$12.3m (12.4%).

This represents the recurring earnings of the media, property and other businesses.

NM Not Meaningful

Group 1Q 2017 financial highlights

Operating Revenue	1Q 2017 S\$'000	1Q 2016 S\$'000	Change %
Media	201,907	223,030	(9.5)
Property	60,460	59,661	1.3
Others	15,937	13,515	17.9
	278,304	296,206	(6.0)

Media

- Advertisement revenue fell S\$22.7m (13.5%)
- Circulation revenue increased S\$0.7m (1.8%)

Property

- Higher rental income from the Group's retail assets

Others

- Higher revenue from exhibitions business

Group 1Q 2017 financial highlights

Profit/(Loss) before taxation	1Q 2017 S\$'000	1Q 2016 S\$'000	Change %
Media	33,242	62,947	(47.2)
Property	38,925	37,291	4.4
Treasury and Investment	(3,023)	9,478	NM
Others	(1,213)	(2,208)	(45.1)
	67,931	107,508	(36.8)

Media

- Revenue declines partially mitigated by lower production and staff costs
- Included charges relating to the review of the media business and impairment of an associate

Treasury and Investment

- Decrease mainly arose from fair value loss on hedges for portfolio investments due to strengthening of USD

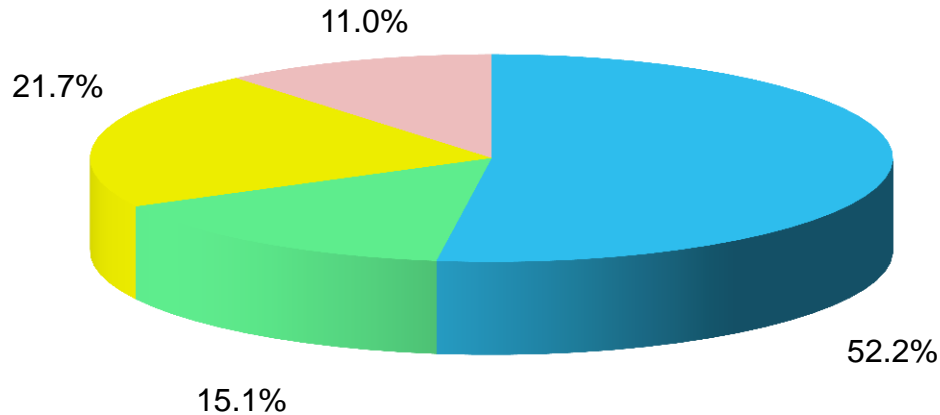
Others

- Improved performance from online classifieds and exhibitions businesses

NM: Not meaningful

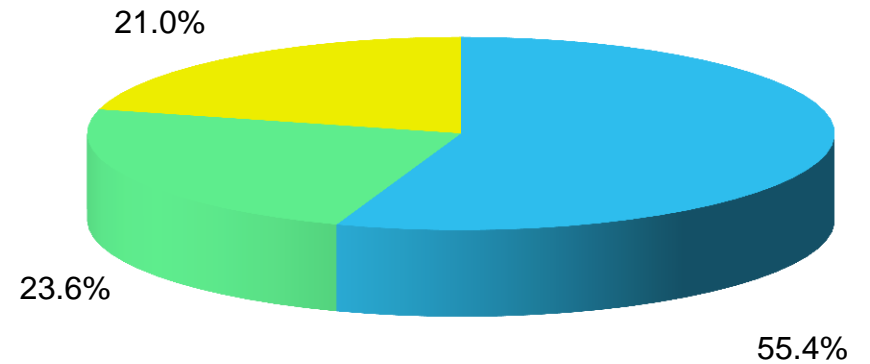
Group 1Q 2017 highlights

Operating Revenue Composition
(\$278.3m)



- Advertisements (Media)
- Circulation
- Rental & Services
- Other revenue

Media
Advertisement Revenue Composition
(\$145.2m)

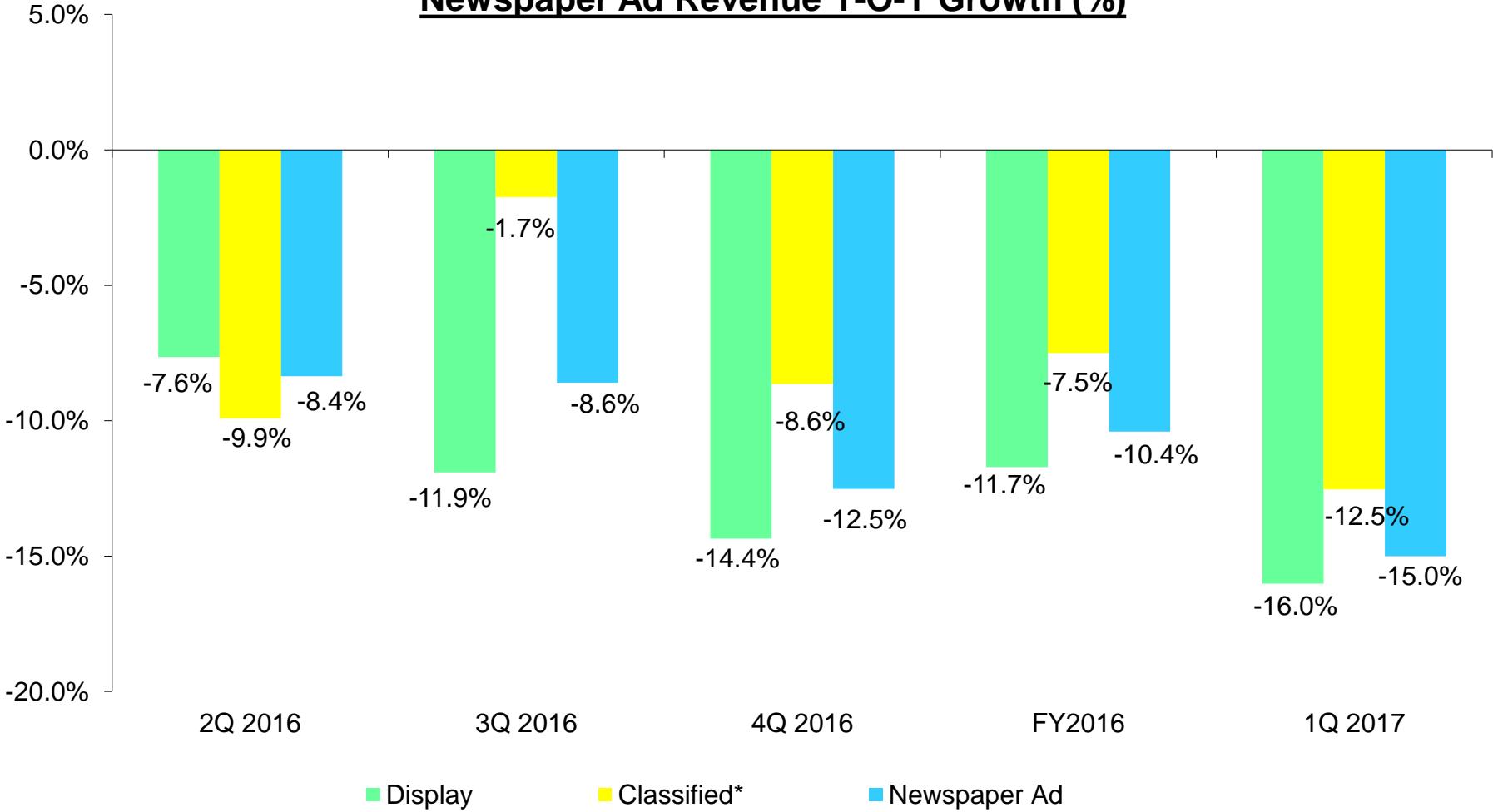


- Display
- Classified*
- Magazines & Others

* Classified includes Recruitment and Notices

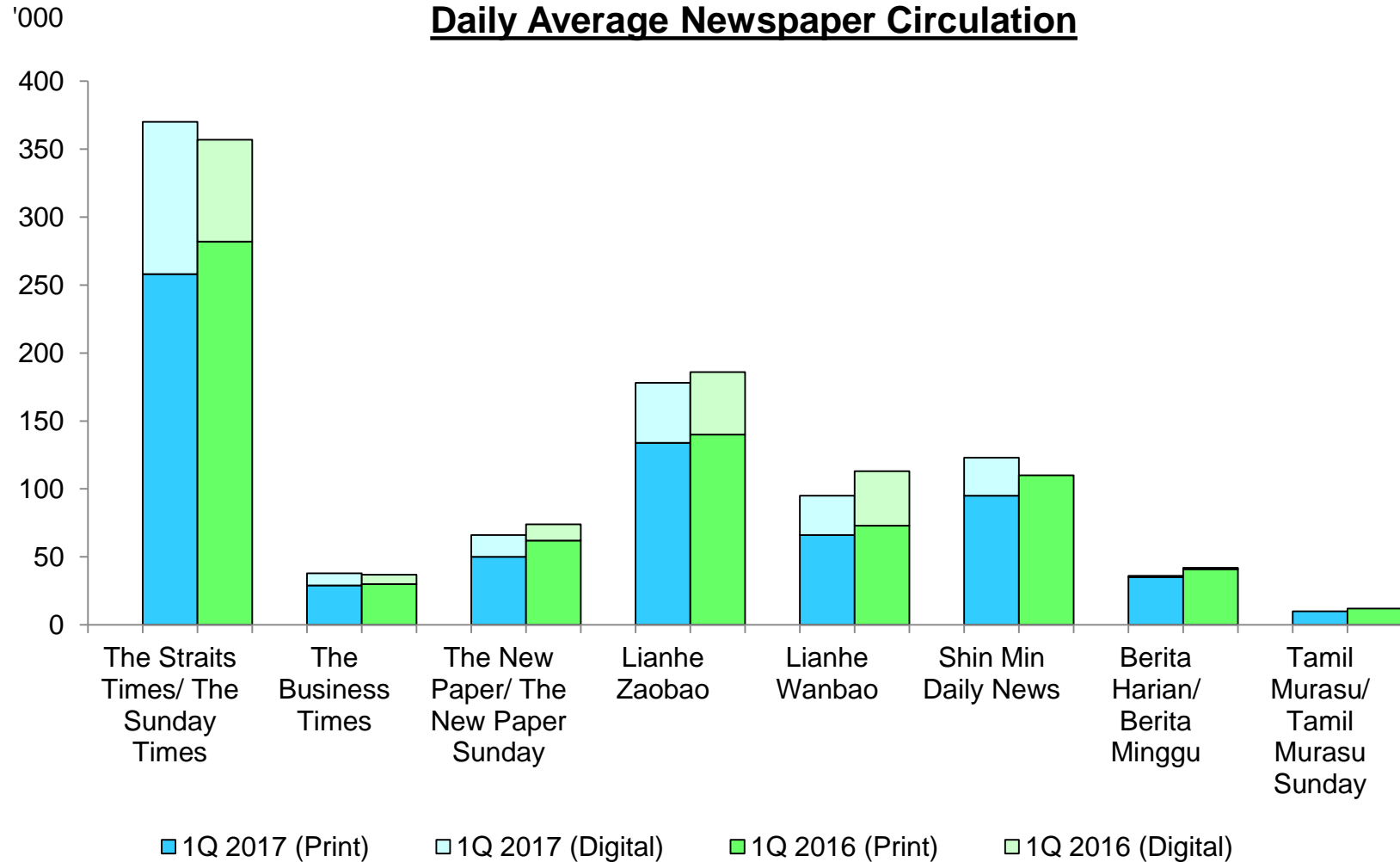
Ad spending remained soft

Newspaper Ad Revenue Y-O-Y Growth (%)



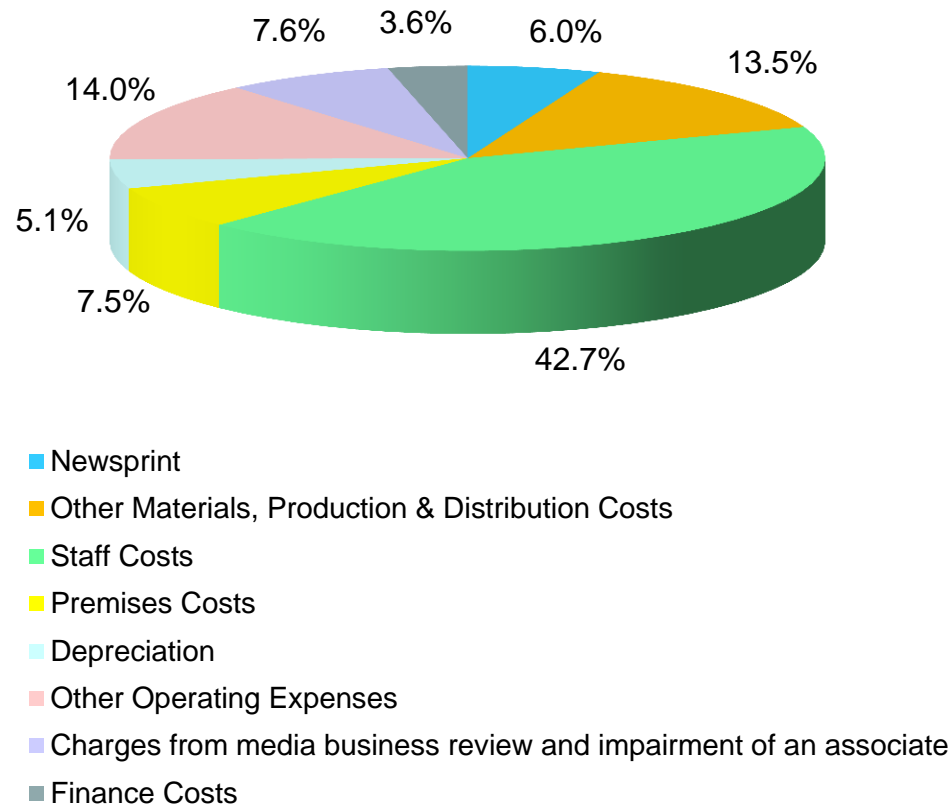
* Classified includes Recruitment and Notices

Circulation sustained by digital



Operating expenditure rose by 2.6%

**1Q 2017 Operating Expenditure
Cost Composition
(S\$211.1m)**

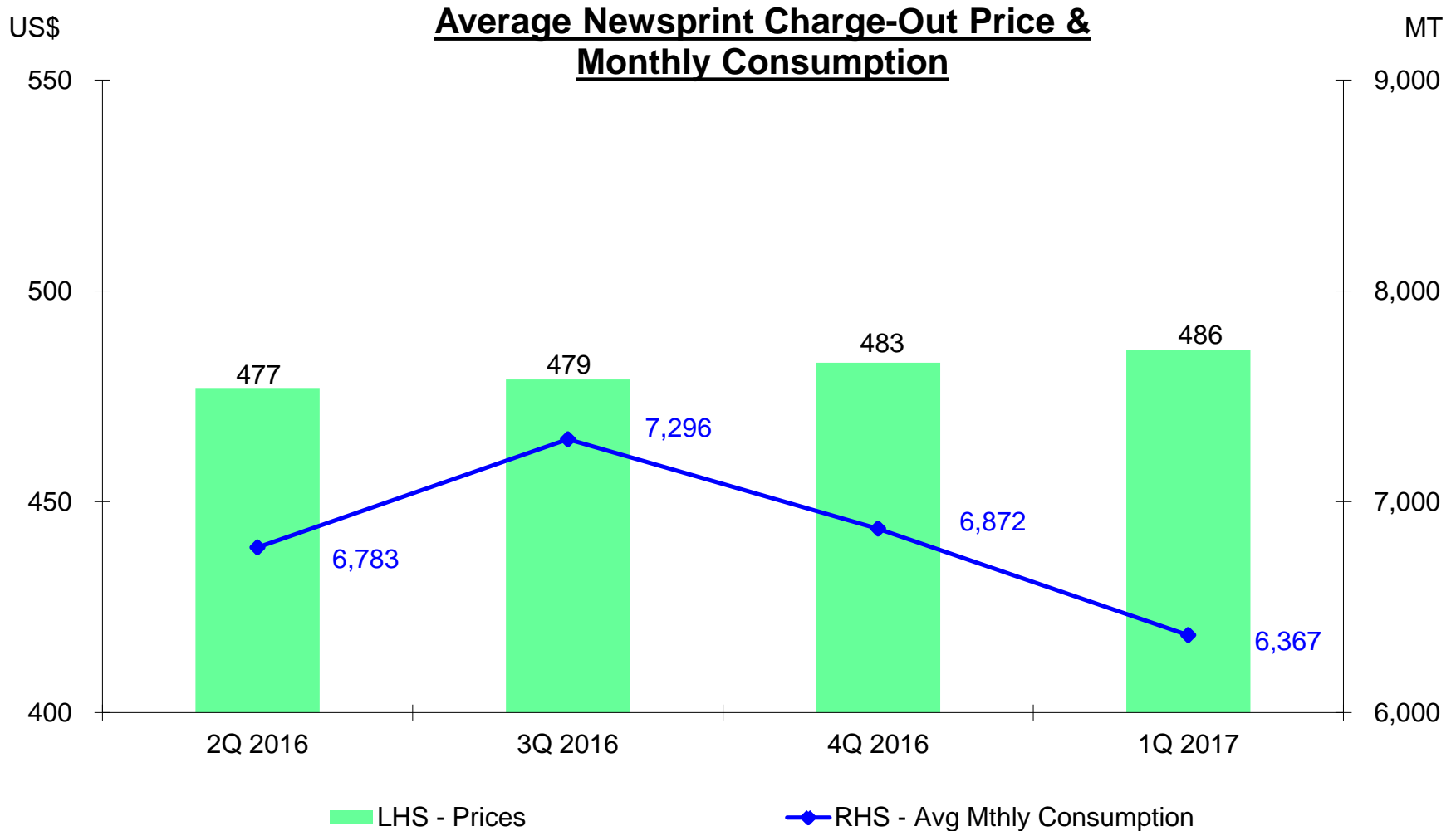


	S\$'m
Charges relating to media business review and impairment of an associate	↑ 15.9
Newsprint	↓ 2.2
Staff Costs	↓ 1.9
Other Operating Expenses	↓ 6.4

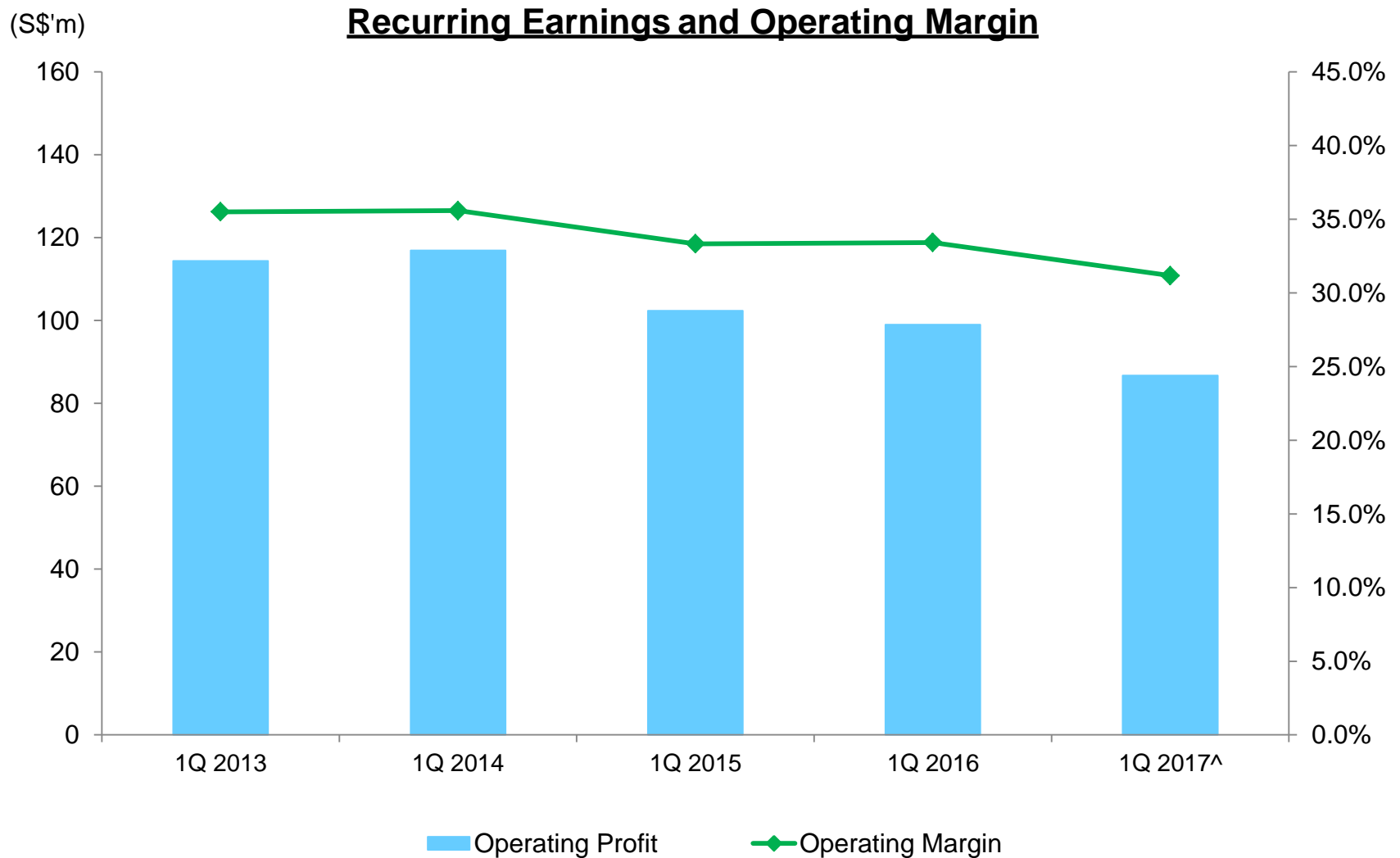
Reduction in staff costs

	1Q 2017	1Q 2016	Change %
Headcount as at end-November	4,107	4,273	(3.9)
Staff Costs (\$\$'000)	90,188	92,112	(2.1)

Newsprint prices expected to strengthen marginally



Operating margin maintained above 30%



[^] Excluded charges of S\$15.9m relating to the review of the media business and impairment of an associate.

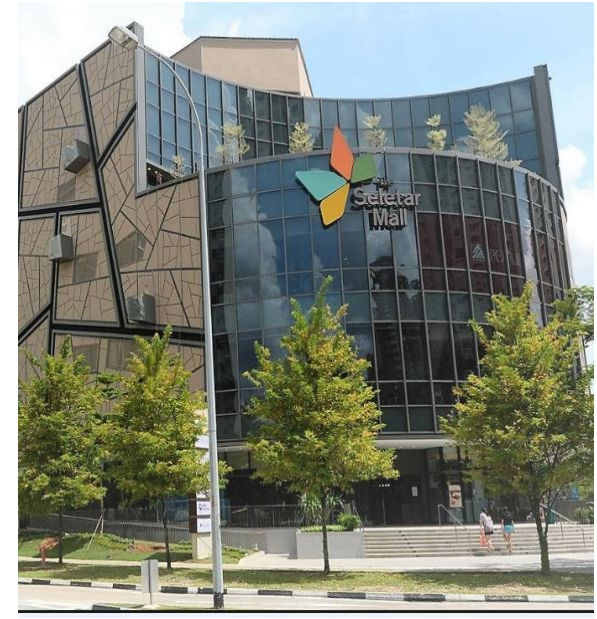
Property performance



Paragon



The Clementi Mall

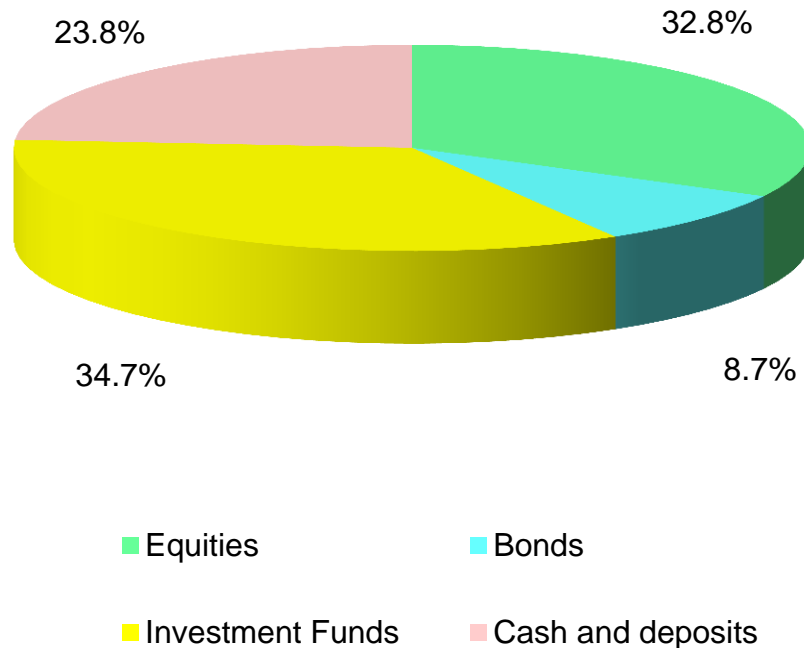


The Seletar Mall

- Net Property Income (NPI) grew 3.1% to S\$46.2m.
- All 3 malls continue to provide recurrent income stream.

Group investible fund

Group Investible Fund
(S\$1.2b)



(As at November 30, 2016)

- Conservative stance maintained on investment allocation, focused on capital preservation
- Returns are expected to be commensurate with low risk-return profile to mitigate against volatility

Thank you

Please visit www.sph.com.sg for more information.