Singapore Press Holdings Limited



1H 2016 Financial Results 12 April 2016

Group 1H 2016 financial highlights

	1H 2016 S\$'000	1H 2015 \$\$'000	Change %
Operating revenue	555,502	577,350	(3.8)
Operating profit#	167,107	170,337	(1.9)
Investment income	17,558	20,882	(15.9)
Profit after taxation	154,809	157,456	(1.7)
Net profit attributable to shareholders	135,455	138,972	(2.5)

[#] This represents the recurring earnings of the media, property and other businesses.



Group 1H 2016 financial highlights

Operating Revenue	1H 2016 \$\$'000	1H 2015 \$\$'000	Change %
Media	413,682	447,247	(7.5)
Property	120,810	112,016	7.9
Others	21,010	18,087	16.2
	555,502	577,350	(3.8)

Media

- Advertisement revenue fell \$\$29.5m (8.8%)
- Circulation revenue fell \$\$4.2m (4.9%)

Property

Boosted by The Seletar Mall which commenced business on November 28, 2014

Others

Higher revenue from exhibitions and online classifieds business



Group 1H 2016 financial highlights

Profit/(Loss) before taxation	1H 2016 S\$'000	1H 2015 \$\$'000	Change %	Note
Media	102,042	120,817	(15.5)	(a)
Property	73,656	71,375	3.2	(b)
Treasury and Investment	15,765	11,815	33.4	(c)
Others	(9,319)	(16,024)	(41.8)	(d)
	182,144	187,983	(3.1)	

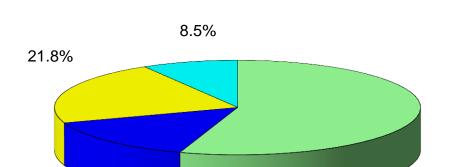
- (a) Reduced profits due to lower advertisement and circulation revenue, mitigated by decline in production and staff costs.
- (b) Increase in profit mainly from The Seletar Mall.
- (c) Savings in interest costs on Medium Term Notes more than offset the fall in investment income.
- (d) Reduced losses from online classifieds business and better results from exhibitions, coupled with a write-back of contingent consideration for an acquired business.



Group 1H 2016 highlights

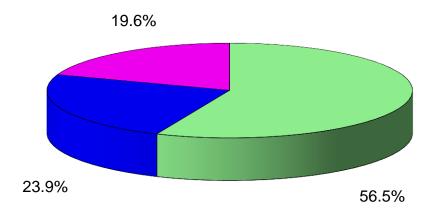
55.1%

Operating Revenue Composition (\$\$555.5m)





Media Advertisement Revenue Composition (S\$306.2m)



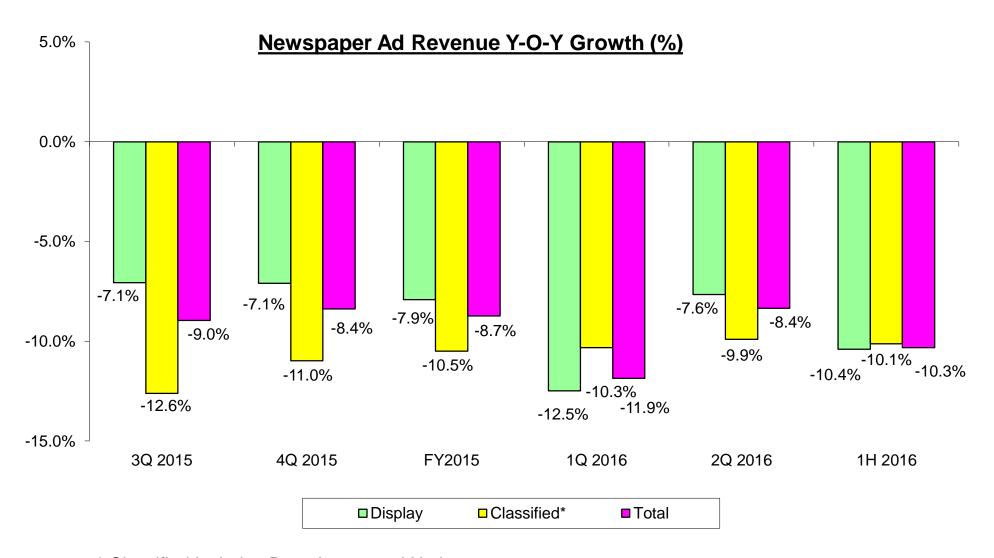


^{*} Classified includes Recruitment and Notices



14.6%

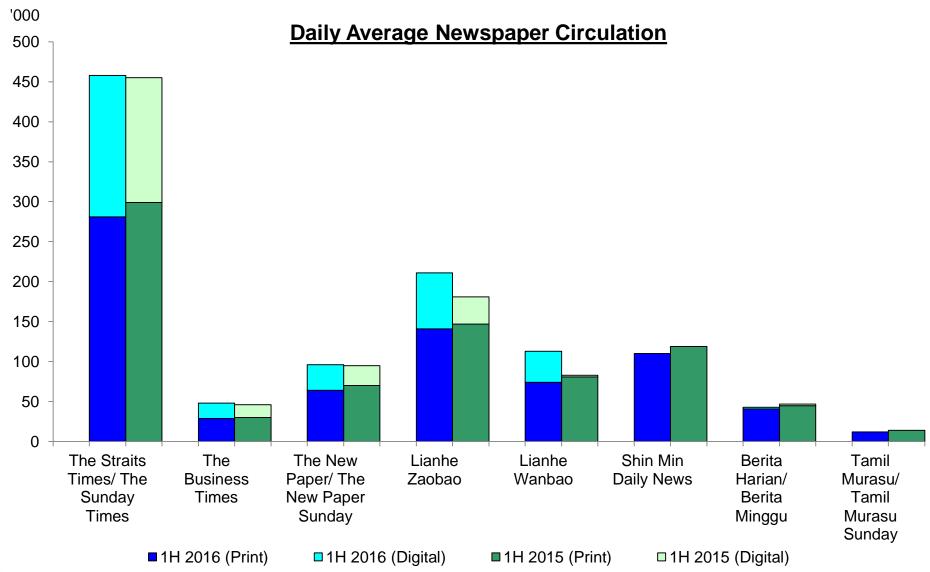
Advertising market remained soft



^{*} Classified includes Recruitment and Notices



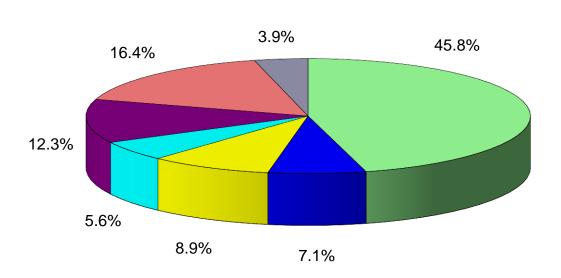
Circulation sustained by digital sales

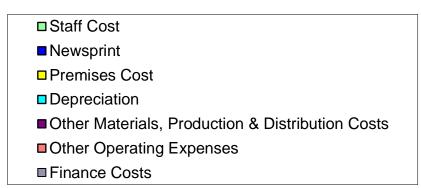




Continued cost management

1H 2016 Cost Composition (S\$401.8m)





Newsprint	1 10.7%
Other Materials, Production & Distribution Costs	4 .9%
Staff Costs	1.9%
Premises Costs*	1 6.5%
Other Operating Expenses	1 0.5%

^{*} Increase was due to additional provision for property tax on the Group's investment property.

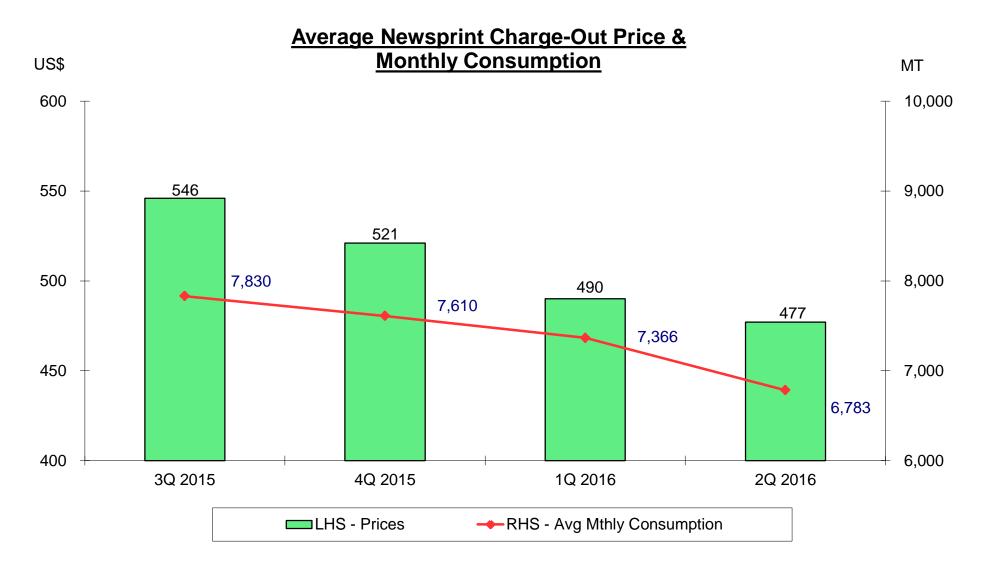


Reduction in staff costs

	1H 2016	1H 2015	Change %
Headcount as at end-February	4,255	4,308	(1.2)
Staff Costs (S\$'000)	183,996	187,587	(1.9)

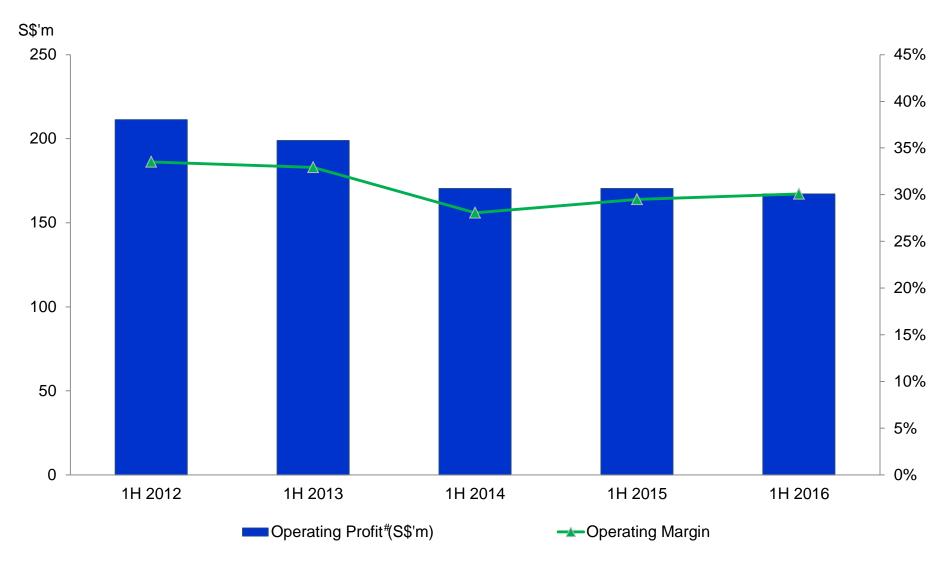


Lower newsprint prices





Operating margin maintained around 30%



[#] This represents the recurring earnings of the media, property and other businesses.



Property performance lifted by The Seletar Mall







Paragon

The Clementi Mall

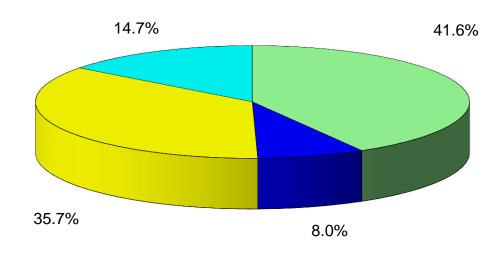
The Seletar Mall

- Net Property Income (NPI) grew 8.2% to \$\$88.7m
- Boosted by The Seletar Mall which commenced business on November 28, 2014
- Paragon and The Clementi Mall also recorded higher rental income



Group investible fund

Group Investible Fund (S\$1.2b)





(As at February 29, 2016)

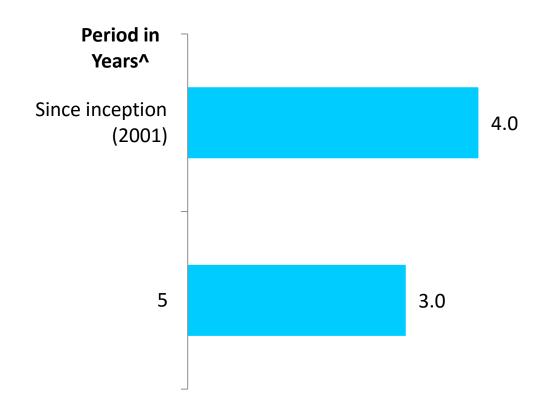
 Conservative stance maintained on investment allocation, focused on capital preservation

 Returns are expected to be commensurate with low riskreturn profile to mitigate against volatility



Portfolio Investment Performance

4.0% annualised return since inception





Interim dividend

The Board has declared an interim dividend of 7 cents per share



Thank you

Please visit <u>www.sph.com.sg</u> for more information.

